BY THE NUMBERS

Total Completion

In 2021
Cumulative

Community Development
Housing
Water
Sewer
Infrastructure
On-site<br>Self-Help<br>Other Projects
Self-Management
Co-ops
Traditional
In-Kind
Total Fundraising
Donor-Restricted Net Assets
Unrestricted Net Assets
Cash and Cash Equivalents
Investments
Accounts, Grants and Contracts Receivable
Property and Equipment (Net of Depreciation)
Prepaid Expenses
Revenues
Contributions
Land Sales (Net)
Contract Income
Grant Income
Total Expenses
Program Services<br>Salaries/Benefits<br>Operating Costs<br>Administrative and General<br>Salary and Benefit Costs<br>Employee Benefits<br>Other Operating Costs<br>Other Income<br>Other Direct Costs
Net Assets
Total Liabilities
Total Assets
STATEMENT OF FINANCIAL POSITION

Our Mission
Self-Help Enterprises is a nationally recognized community development organization whose mission is to work with partner organizations to build and sustain healthy homes and communities.

Thank You Donors!

Annual Report 2021

REVENUES
$17,624,041

EXPENSES
$14,794,482

Net Income
$2,829,559

GIFTS WERE RECEIVED IN

2021
$5M COVID-19 Assistance for mortgage payments, utility costs, and small business support

Building Resilient Communities
- Served over 5,200 meals to children at our rental sites during the summer months
- Provided emergency repairs to 10 communities who experienced water outages
- Placed more than 500 temporary water tanks with families whose wells had run dry
- Hosted or co-lead 10 COVID-19 vaccination clinics serving over 2,500 people

Better Together
- Opening of Nupchi Xo' Oy is first partnership with a tribal entity to provide new rental housing
- Provided sites to local nonprofits CSET and Salt and Light to develop a low barrier navigation center and a tiny home village for unhoused Visalia area residents
- Added 7 new municipal partners to provide a variety of housing services
- Teamed with UpHoldings to provide additional permanent supportive housing units in Clovis and Porterville

GROWTH

Scaling Up to Meet Need
- Begun to restore the scale and impact of our mortgage aid housing program, with 79 loan applications in the last nine months of the year
- Housing rehabilitation and homebuyer pre-approval efforts secured over $13 million in new resources
- Installed new energy efficient appliances in 225 homes in nine communities without access to natural gas
- Installed new energy efficient appliances in 225 homes in nine communities without access to natural gas

NEW PARTNERS
- 224 NEW RENTAL UNITS
- 22 PERMANENT SUPPORTIVE HOUSING UNITS

RESPONSE
- Provided emergency repairs to 20 communities who experienced water outages
- Placed more than 50 temporary water tanks with families whose wells had run dry
- Served over 8,200 meals to children at our rental sites during the summer months
- Developed an application to help Native Americans navigate housing opportunities

RESPONSE
- The grand opening of Nupchi Xo'oy will provide much-needed relief towards addressing the housing shortage. The collaboration between the Tule River Indian Housing Authority and Self-Help Enterprises will provide great services that will help tribal members access affordable housing as well as residential services that can help strengthen the community.

Senator Melissa Hurtado (Sanger.)

Building Resilient Communities
- Expanded impact valley wide
- Completed 224 new rental units and 22 permanent supportive housing units
- Responded to the pandemic
- Expanded our rental and homebuyer services

Scaling Up to Meet Need
- Expanded our rental and homebuyer services
- Continued to accelerate the pace of our rental housing efforts, with 224 newly completed units occupied and another 259 in construction at year end
- Our sewer and water work grew to assisting over 180 small disadvantaged communities
- Worked to provide housing for formerly homeless households, adding 22 new units in 2021 and began construction on another 129 permanent supportive homes.