

Thank you for your interest in Self-Help Enterprises' Homebuyer programs. All persons interested in participating in one of our programs must complete the Gateway process and first meet with one of our Home Ownership Coaches.

Welcome to the GATEWAY! This is our opportunity to ensure that you have the tools to succeed in homeownership. Self Help Enterprises (SHE) is prepared to provide you with information, coaching and community resources to help you realize the dream of homeownership. Our goal is to help you identify the steps that can lead to the purchase of a home and to assist you in completing those steps.

Self Help Mutual Housing Program (Homebuilding): http://www.selfhelpenterprises.org/programs/build-your-own-home/

*Self-Help homebuilding has the following minimum requirements:

- Purchaser must be a US Citizen or Permanent resident.
- Purchaser cannot have owned a home in the last 3 years. (Includes not being a consignor on another person's home loan or deed)
- Purchaser should have a yearly income of <u>approx. \$25,000</u>. *Income requirements differs depending on the area of interest*.
- Contribute at least 40 hours a week on the worksite to build the home with your neighbors and our construction supervisors.
 - Usually on site from Tuesday thru Saturday, 9am-6pm. Project can last anywhere from 10-12 months.
 - 2-3 additional people may assist you to build. Their hours will contribute to the 40hr per week requirement. Minimum age is 16 yrs.
 - Expected to be on the site normally Tuesday-Saturday, 9am-6pm
 - Buyers must contribute a minimum of 10 hrs. per week.
- All potential buyers must complete our Gateway Program prior to applying.

First Time Homebuyer's Down Payment Assistance Program: <u>https://www.selfhelpenterprises.org/programs/down-payment-assistance/</u>

*Down Payment Assistance has the following eligibility requirements:

- Provide minimal 1% down payment
- First time homebuyer OR have not owned a home in the last 3 years
- Qualify with a bank or mortgage for a primary loan. Compare loans and payment options.
- Meet gross annual income requirements
- Complete a homebuyer education course

Homebuyer assistance programs are subject to availability of funds and on a first-come, first-served basis.

For more information about some of our programs, please view our GATEWAY to Homeownership informational video: <u>https://vimeo.com/315527919</u>

Additional information located on our website shown below





In order to begin this process, we will need several items from you. Copies of these documents will help us assess your readiness for homeownership and are needed for developing a detailed plan.

To start your Gateway Process (the first step to preparing for homeownership):

- <u>Register</u> Please visit our new Client Portal, <u>https://live.vcita.com/site/SelfHelpEnterprises</u> to register for Gateway Services. Here is where you can send us messages, submit your documents, view all appointments and make payments. Once you have completed the registration, please continue providing the documents from steps 2 & 3.
- 2. <u>Complete the Attached Intake (IIP) Packet</u>. *Anyone not living in the same home must complete a separate package and submit their own documentation. For additional information, or to print additional intake packets, please visit our website
- 3. <u>Provide COPIES of the documents listed below with the Intake Packet.</u> All requested documents are required before we schedule your appointment. Please provide documents for <u>all *adults*</u> in your household who financially support your household.
 - a. Current year's IRS 1040 Tax returns and w2s/1099's
 - Documentation of one month of income-Must be income earned in the last 30-60 days, including income from <u>ALL</u> sources. (Employment, SS/SSI, Unemployment, Disability, Child Support, CalWORKs, CalFresh, Alimony, Pension)
 - c. Bank Statements for most recent 30-60 day period. All pages and all accounts. Must have account holder information, statement period, account number and page count.
- 4. <u>Please submit copies</u> via our client portal (<u>https://live.vcita.com/site/SelfHelpEnterprises</u>). You may also mail, email, upload to our website, and fax copies of your Intake and documents to the information shown below. We DO NOT ACCEPT ORIGINAL documents and will not be liable for any lost or damaged mail.
 - a. Please submit all documents as Word or Adobe document. You can download the free Adobe Scanner by visiting https://acrobat.adobe.com/us/en/mobile/scanner-app.html

5. Schedule your appointment

We will contact you when we receive your complete documents to schedule your initial coaching session and pay the fee^{***}. We accept payment via client portal or phone using your debit/credit card. We can also accept payment via check or money order included <u>with</u> your intake packet and documents submission via mail.

Non-refundable fee is intended to cover the cost of your credit report or no-show fee if you miss your appointment

\$25 Individual or \$50 Married Couple

Gateway Staff prepares you for homeownership through counseling and education, we have " no connection with your loan qualification

Thank you

Self Help Enterprises Gateway Staff





A Nonprofit Housing and Community Development Organization

What is Gateway and what is the coach's responsibility during the session?

The Gateway is the Homeownership Center for Self Help Enterprises. Through our Gateway department, clients will receive both personalized one on one coaching and group education to assess the overall financial readiness of clients.

The Gateway process begins with our Intake Staff, who can assist with setting appointments, collecting documents, and providing basic program information. Our Intake Staff provides support to our coaching staff and management and will be the point of contact for questions about your case.

Upon completion of the intake process, you will be assigned to a HUD Certified Housing Counselor who will serve as your Gateway Coach. Your coach will provide detailed credit, budget and savings coaching along with a full mortgage readiness assessment.

As part of this assessment, the coach will assist with identifying potential barriers for homeownership, help with creating both short and long-term goals for obtaining and sustaining homeownership and preparing the client for possible recruitment and qualification to one of the Self Help Housing Programs.

Successful completion of the Gateway Program will allow clients to be placed on the interest list of the program of their choosing at which time a loan processing staff member will take an application and work to qualify the client.





Intake Date:

SELF-HELP ENTERPRISES 8445 W. Elowin Ct., Visalia, Ca 93291

www.selfhelpenterprises.org

(559) 651-1000 Fax: (559) 651-3634

Personal Information Client Intake Form

NOTE: If you have an impairment, disability, language barrier, or otherwise require an alternative means of completing this form or accessing information about housing counseling, please talk to your housing counselor about arranging alternative accommodations.

How did you hear about our housing counseling services? Print Advertisement Bank Government (HUD) Realtor	Staff/Board Member Walk-in
	t search 🗌 Other (specify):
Part I. Your Biographic and Demograph	
CLIENT 1	Home Phone:
Name 1: First Name Middle Initial Last Name	
First Name Middle Initial Last Name	Cell Phone:
Street Address:	Zip Work Phone Home Phone Email
	ZIP Work Phone Home Phone Email
Mail Address:	_ How long have you lived at this residence?
Email Address:	🗌 Work Email 🛛 Personal Email
Social Security # Gender: Male Female	Date of Birth:/ //
Marital Status: Single I Married Divorced Separated Widow	Are you a Veteran? 🛛 Yes 🛛 No
Education: 🛛 Below HS 🗆 HS Diploma 🗆 2 Yr. College 🗆 Bachelors 🗆 Master	ers Are you Disabled? 🗌 Yes 🗌 No
Ethnicity: 🛛 Hispanic 🔹 Not Hispanic	Citizenship: 🗌 US Citizen 🛛 Green Card 🔲 None
Race: American Indian/Alaskan Native Asian African-American	
🗆 Native Hawaiian/Pacific Islander 🛛 White 🔲 Biracial/Multiracial 🗌	Other (Specify) Decline to Answer
CLIENT 2	
CLIENT 2 Name 2:	Home Phone:
CLIENT 2 Name 2: First Name Middle Initial Last Name	Home Phone: Cell Phone:
Name 2: Middle Initial Last Name First Name Middle Initial Last Name Street Address: Image: Comparison of the second	
Name 2: Middle Initial Last Name	Cell Phone:
Name 2: Middle Initial Last Name First Name Middle Initial Last Name Street Address: Image: Comparison of the second	Cell Phone: Preferred Contact Method: Cell Phone Zip Work Phone Home Phone Email
Name 2: First Name Middle Initial Last Name Street Address:	Cell Phone: Preferred Contact Method: Cell Phone Zip Work Phone Home Phone Email
Name 2: First Name Middle Initial Last Name Street Address:	Zip Cell Phone: Zip Preferred Contact Method: Work Phone Home Phone How long have you lived at this residence?
Name 2: First Name Middle Initial Last Name Street Address:	Cell Phone: Zip Preferred Contact Method: Output Work Phone How long have you lived at this residence? Work Email Personal Email
Name 2: First Name Middle Initial Last Name Street Address:	Cell Phone: Zip Preferred Contact Method: Work Phone How long have you lived at this residence? Work Email Date of Birth: / Are you a Veteran?
Name 2: First Name Middle Initial Last Name Street Address:	Cell Phone: Zip Preferred Contact Method: Work Phone How long have you lived at this residence? Work Email Date of Birth: / Are you a Veteran?
Name 2: First Name Middle Initial Last Name Street Address:	Cell Phone: Zip Preferred Contact Method: Work Phone Work Phone How long have you lived at this residence? Work Email Personal Email Date of Birth: / Are you a Veteran? Yes No errs
Name 2: First Name Middle Initial Last Name Street Address:	Cell Phone: Zip Preferred Contact Method: Work Phone How long have you lived at this residence? Work Email Personal Email Date of Birth: / Are you a Veteran? Yes No Citizenship: US Citizen
Name 2: First Name Middle Initial Last Name Street Address:	Cell Phone: Zip Preferred Contact Method: Cell Phone Work Phone Home Phone Email How long have you lived at this residence?
Name 2: First Name Middle Initial Last Name Street Address:	Cell Phone: Zip Preferred Contact Method: Work Phone Work Phone How long have you lived at this residence? Work Email Personal Email Date of Birth: / Are you a Veteran? Yes No citizenship: US Citizen Green Card None

	FILE/CLIENT ID #:
Self-Help Enterprises	Intake Date: SELF-HELP ENTERPRISES 8445 W. Elowin Ct., Visalia, Ca 93291 www.selfhelpenterprises.org gateway@selfhelpenterprises.org (559) 651-1000 Fax: (559) 651-3634
	(555) 051-1000 Fax. (555) 051-5054
My household type is	
	rried Cohabitating Living with non-spousal
□ Roommates/ unrelated adults □ Living with non-spousal family membe	
Family household size: Number of Adults (Age 18+):	
Other household member Name	Relationship
Languages Spoken (specify): English Spanish Other:	Preferred Language:
Dant II. Manu Frankrig	
Part II. Your Employr	nent status
CLIENT 1 – Employment Status	
\Box Employed Full-time \Box Employed Part-time \Box Employed Seasonally	□ Self-Employed □ Disabled, receiving benefits
\Box Retired \Box Unemployed, receiving benefits \Box Unemployed, not received.	eiving benefits 🛛 Other (specify):
Employer Name:	Dates of Employment:
Address:	Work Phone: () -
Address City & State Zip	
Did you have a job prior to the one noted above? Yes I	No For how long?YearsMonths
CLIENT 2 - Employment Status	
Employed Full-time Employed Part-time Employed Seasonally	□ Self-Employed □ Disabled, receiving benefits
	ing benefits Other (specify):
Employer Name:	Dates of
	Employment:
Address:	Work Phone: () -
Address City & State	Zip
Did you have a job prior to the one noted above? Yes	No For how long?YearsMonths
Part III. Area and Program	n of Interest
Area of Interest / Program of Interest	
In what city(ies) are you interested? In what program are you interested? Homebuyer Assistance	
Mutual Self-Help Homeb Rehabilitation	uilding
Page 2 of 8	NeighborWorks
she-file-1\data\rehab\hce-homeownershipcounseling\gateway appt items\intake tools and p	rocedures\tools\intake packets\drafts\final_new_hud_intake_final 9-23-How OWNERARY CENTER CHARTERED MEMBER



FILE/CLIENT ID #: _____

Intake Date: _____

SELF-HELP ENTERPRISES

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Part IV. Your Housing Status, Housing Goals and Income

	enting/Leasing 🛛 Renting/Boarder 🗌 Livin Iomeowner (no Mortgage debt) 🔅 🗌 I ha		(renting/not re ome in the last		□ Hoı □ Oth		with mort	gage(s)
	Do you currently receive rental assistance s	ubsidies?	□ Yes	(please	specify	/) 🗆	No	
y <u>fut</u>	ure housing goal is to:check all that a	pply						
	Buy a home(pre-purchase counseling) Get credit & budget coaching Obtain Rental Housing Learn more about managing my money				-	meowne dgeting (ding maintenanc
uesti	ons related to your debt /credit history:							
	 Are there any unpaid judgements/liens Have you declared bankruptcy? Are you party to a lawsuit? Have you had a property foreclosed up Are you an endorser or co-endorser of Have you owned a home in the last 3 years 	on in the last 3 a loan or note ears?	3 years?		□ Y □ Y □ Y □ Y □ Y □ Y	□ N □ N □ N	oter 7 🗆 C	hapter 13 🗌 N
	7. Have you ever co-signed for a home loa				Ο Υ	□ N		
	8. Are you obligated to pay child support,	alimony or se		nance?	□ Y	□ N		
	Income Type	After Ta	Client 1 x Monthly Inco	ome	A		l ient 2 Monthly Inc	come
	Salary/wage earnings	\$			\$			
	Child support/Alimony	\$			\$			
	Social Security	\$			\$			
	Pension Income	\$			\$			
	Dependent SSI income	Ş			Ş			
	Disability income Unemployment Income	\$ \$			\$ ¢			
	Public assistance income	ې د			\$ \$			
	Other:	<u>ې</u> د			\$			
	Tota	ıl: \$			\$			
	Total COMBINED Incom	e: \$						
		As	sets:					
	1. Checking Accounts: \$		1. Owner Oc	cupied F	Propert	y Value:	\$	
	2. Savings Accounts: \$		2. Investmen			•	\$	
	3. Retirement: \$		3. Other:				\$	
	4. Other: \$						7	
	Total Value: \$		Total value:				\$	

Client 1 Signature: _____ Date: _____

Date:

Client 2 Signature: Page **3** of **8**

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FILE/CLIENT ID #: ____

Intake Date: ___

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Part IV. Your Debt and Average Monthly Expenses

BUDGET

Average Monthly Expenses	Client 1	Client 2
Housing:		
Rent		
Home/Cell Phone		
Cleaning Supplies/Lawn Services		
Electricity/Gas		
Home maintenance/Furnishings		
Insurance (renters/homeowners if not included in Mortgage)		
Mortgage (Principal/Interest)		
Pest Control/Security Alarm		
Property Taxes (if not included in Mortgage)		
Trash/Garbage/Sewage		
Food:		
Grocery		
Eating Out		
School Lunch		
Entertainment:		
Movie Theatre/Video Rentals		
Cable/Satellite TV/Internet		
Fitness Gym/Social Club/Sports		
Gambling/Lottery		
Hobbies/Crafts		
Liquor/Cigarettes/Tobacco		
Newspaper/Magazines		
Automotive:		
Car Payment		
Auto Repairs/Oil Change		
Car Insurance/Lic/Registration		
Gas/Transportation		
Donations/Gifts:		
Religious/Charity		
Birthday Gift		
Holiday Gift		
Education:		
Tuition/Student Loans		
Books/Papers/Supplies		

Average Monthly Expenses	Client 1	Client 2
Personal:		
Medical/Dental/Prescriptions		
Alcohol Beverages		
Allowances		
Barber/Beauty Shop		
Beauty/Well Being Subscriptions		
Clothing/Shoes		
Laundry/Dry Cleaning		
Tobacco Products		
Debt:		
Credit Card		
Credit Card		
Personal Loan		
Other		
	\$	\$
TOTAL:	\$	
Total COMBINED expenses:		

Refer to your COMBINED net income on the previous page. Subtract your COMBINED costs as added on the right. This represents your monthly cash flow. Complete the calculation below:

Monthly combined net income:	\$
MINUS combined monthly costs	:\$
EQUALS:	\$

I/we have D **POSITIVE** OR **NEGATIVE** cash flow.

***You will complete a more detailed budget with your coach.





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CLIENT AUTHORIZATION

CREDIT AND HOMEOWNERSHIP COUNSELING

PHOTOGRAPHY AND VIDEOGRAPHY RELEASE

PLEASE READ CAREFULLY

This form must be completed using your full <u>legal name</u>, social security number and date of birth and signed. The information provided will be used to pull your credit report. Failure to provide the correct information will result in a \$25 fee per corrected credit report and/or reschedule fee.

Client 1 Name:	SS#	DOB:
Client 2 Name:	SS#	DOB:

By signing this form, I/ we acknowledge the following:

- 1. I/we will *actively* participate in counseling sessions to help me improve my housing situation and/or financial capability.
- 2. I/we understand and hereby authorize Self-Help Enterprises to:
 - a. Obtain and review a consumer credit report and to verify other credit information, including mortgage and landlord references and any other information deemed necessary for improving my housing and/or financial situation.
 - b. Verify my/our past and present employment earnings records, bank accounts, asset balances including stocks and retirement.
 - c. Discuss information about my credit history, financial situation, employment and other information with me and with representatives of financial institutions or agencies that I have asked to assist me. Only those directly involved in my/our efforts to improve my housing situation or financial capability will have access to my information.
 - d. Share my/our complete credit file (which includes paystubs, bank statements, W-2s and tax returns) with the loan processor for Self-Help administered programs including Down Payment Assistance (DPA), Rehabilitation or the Self-Help Housing program for the purpose of determining eligibility. I/we understand that the loan processor or manager may request additional documentation required for eligibility analysis.
 - e. Request a copy of my/our Final Settlement Statement (Closing Disclosure) form, <u>which is a requirement of this program</u>, from the appropriate Title company or lender in order to determine outcomes should I fail to provide the required mortgage closing information.
 - f. Use copies of this form as valid and original.

Self-Help Enterprises often documents our work by taking photos and videos of our orientations, workshops, events and other related activities as a way to build awareness of our programs. By initialing here, I hereby grant permission to Self-Help Enterprises to use my image on its web site, related social media sites (Facebook, Twitter, Instagram, etc) and possibly other media (online or hard copy newspapers, etc) without further consideration. I understand that no names will be used on the web site unless specific permission, in written form, is given. I understand that once any image is posted on its web site, related social media sites (Facebook, Twitter, etc) and possibly submitted to other media (online or hard copy newspapers, etc), the image can be downloaded by any computer user around the world. This consent is effective until I revoke it in writing and provide a copy of the revocation to Self-Help Enterprises.

Signature

3.

Initials

Date

Signature

Date.





Intake Date:

SELF-HELP ENTERPRISES

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Privacy Policy and Practices:

Self-Help Enterprises values your trust and is committed to the responsible management, use and protection of personal information. This notice describes our policy regarding the collection and disclosure of personal information. Personal information, as used in this notice, means information that identifies an individual personally and is not otherwise publicly available information. It includes personal financial information such as credit history, income, employment history, financial assets, bank account information and financial debts. It also includes your social security number and other information that you have provided us on any forms or applications that you have completed.

Information We Collect

We collect personal information to support our homeownership assistance programs, financial management counseling and to aid you in shopping for and obtaining a home mortgage from a conventional lender. We collect personal information about you from the following sources:

- Information that we receive from you on applications or other forms,
- Information about your transactions with us, our affiliates or others,
- Information we receive from a consumer reporting agency, and
- Information that we receive from personal and employment references.

Information We Disclose and To Whom Do We Disclose?

We may disclose the following kinds of personal information about you:

Information we receive from you on forms or applications. (ex: your name, address, social security number, employer, occupation, assets, debts and income);

Information about your transactions with our affiliates, others, or us such as your account balance, payment history and parties to your transactions. Moreover, information we receive from a consumer-reporting agency, such as your credit bureau reports, your credit history and your creditworthiness.

We may disclose your personal information to the following types of unaffiliated third parties:

• Others, such as nonprofit organizations involved in community development, but only for program review, auditing, research and oversight purposes.

We may also disclose personal information about you to third parties as permitted by law.

Prior to sharing personal information with unaffiliated third parties, except as described in this policy, we will give you an opportunity to direct us not to disclose your information.

Confidentiality and Security

We restrict access to personal information about you to those of our employees who need to know that information to provide products and services to you and to help them do their jobs, including underwriting and servicing of loans, making loan decisions, aiding you in obtaining loans from others and financial counseling. We maintain physical and electronic security procedures to safeguard the confidentiality and integrity of personal information in our possession and to guard against unauthorized access. We use locked files, user authentication and detection software to protect your information. Our safeguards comply with federal regulations to guard your personal information.

Directing Us Not to Make Disclosures to Unaffiliated Third Parties

If you prefer that we not disclose personal information about you to unaffiliated third parties, you may opt out of those disclosures, that is, you may direct us not to make those disclosures (other than disclosures permitted by law).

Please do not disclose my nonpublic personal information to unaffiliated third parties other than nonprofit organizations involved in community development only for program review, auditing, research and oversight purposes.

<mark>Na</mark>	ne Date	<mark>Name</mark>	Date
	I hereby authorize Self Help to release nonpublic personal information	n it obtains	about me to my creditors and any third parties necessary to
	provide me with the services I have requested. I acknowledge that I have	ave read an	d understand the above privacy practices and disclosures.

Name .	Date	Name	Date





Intake Date:

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PROGRAM DISCLOSURE

<u>About Us/Program Purpose</u>: Self Help Enterprises (SHE) is a non-profit Housing and Community Development Organization, that has been HUD approved to provide housing counseling. We provide homebuyer and financial management education workshops as well as one-on-one prepurchase, credit and financial management counseling. SHE does not and shall not discriminate on the basis income, race, color, religion/creed, sex, national origin, age, family status, disability, military status or sexual orientation/gender identity in any of its activities or operations. All programs are administered in conformity with local, state and federal antidiscrimination laws including the Fair Housing Act (42USC 3600, et seq.).

<u>Agency Conduct</u>: No SHE employee, officer, director, contractor, volunteer, or agent shall undertake any action that might result in, or create the appearance of, administering counseling operations for personal or private gain, provide preferential treatment for any person or organization or engage in conduct that will compromise our organization's compliance with federal regulations and our commitment to serving the best interests of our clients.

<u>Agency Relationships/Freedom of Choice</u>: SHE has affiliations with UnidosUS (UUS), NeighborWorks America, various lenders and government entities throughout the San Joaquin Valley. You are not obligated to use the products and services of SHE or our partners in order to receive housing counseling from our organization. You may consider seeking alternative products and services from entities including Federal Housing Agency (FHA) for first-time homebuyer programs or other local or state organizations. You are entitled to choose whatever real estate professionals, lenders and lending products that best meet your needs.

Client and Counselor Roles and Responsibilities:

Counselor's Roles and Responsibili	ties	Client's Roles and Responsibilities
 Reviewing your housing goal & your your income, debts, assets, and credit h 		Completing the steps assigned to you in your CLIENT ACTION PLAN.
▶ Preparing a CLIENT ACTION PLAN tha and your counselor will take in order to		Providing accurate information about your income, debts, expenses, credit, and employment.
 Assisting you to prepare a household manage your debt, expenses, and savin 	• • • • •	Attending meetings, returning calls, providing requested paperwork in a timely manner.
► Your counselor is not responsible for goal, but will provide guidance & educe goal.		Notifying SHE or your counselor when changing your housing goal.
Neither your counselor nor SHE empl may provide legal advice.	oyees, agents, or directors	Attending educational workshop(s) (for example: Pre- purchase workshop or Financial Education workshop) as recommended.
		Retaining an attorney if seeking legal advice and/or representation in matters such as foreclosure or bankruptcy protection.

<u>Referrals and Community Resources</u>: You may be provided a community resource list which outlines the county and regional services available to meet a variety of needs, including utilities assistance, emergency shelter, transitional housing, food banks and legal aid assistance. This list also identifies alternative agencies that provide services, programs or products identical to those offered by SHE and its partners/affiliates.

<u>Privacy Policy</u>: I/we acknowledge that I/we have received a copy of SHE's Privacy Policy.

Errors and Omissions and Disclaimer of Liability: I/we agree that SHE, its employees, agents and directors are not liable for any claims and causes of action arising from errors or omissions by such parties, or related to my participation in SHE counseling; and I/we hereby release and waive all claims of action against SHE and its affiliates. I/we have read this document, understand that I have given up substantial rights by signing it, and have signed it freely and without any inducement of assurance of any nature and intend it to be a complete and unconditional release of all liability to the greatest extent allowed by law. If any provision of this document is unenforceable, it shall be modified to the extent necessary to make provision valid and binding, and the remainder of this document shall remainder of this document shall remain enforceable to the full extent allowed by law.

SIGNATURE

DATE

<mark>SIGNATURE</mark>

DATE

Initial here



FILE/CLIENT ID #: _____ Intake Date:

SELF-HELP ENTERPRISES 8445 W. Elowin Ct., Visalia, Ca 93291 www.selfhelpenterprises.org

gateway@selfhelpenterprises.org (559) 651-1000 Fax: (559) 651-3634

DATE

UNIDOSUS

Mortgage Loan Product Comparison

I/We have opted not to review three (3) mortgage products with the homeownership counselor. I/We have already reviewed and compared products with one or more lenders.

 SIGNATURE
 DATE
 SIGNATURE
 DATE

 Conflict of Interest Disclosure

I/We understand that we are free to choose any lender, realtor, loan product, home or related services, including services offered by Self-Help Enterprises (SHE). SHE may provide us with information on loan products and special housing programs for which they may be paid a counseling or administration fee. I/We understand that we are under <u>no obligation</u> to utilize any of the products or services of any partners of SHE in order to receive counseling services.

SIGNATURE

DATE

<mark>SIGNATURE</mark>

FEE DISCLOSURE (For services occurring as of January 3, 2020)

SERVICE NAME	INDIVIDUAL CLIENT	MARRIED COUPLE
	(Also applies for unmarried couples)	
CREDIT REPORT FEE	\$25.00	\$50.00
HONORARIOS POR PROGRAMACIÓN		
HOMEBUYER EDUCATION ("LIVE" CLASS)	\$125.00	\$175.00
VOLVER AL TRABAJO CONSEJERIA		
eHome AMERICA ONLINE HOMEBUYER EDUCATION	\$125.00	\$125.00
eHome AMERICA EN Español(EDUCACIÓN EN LÍNEA)		
FINANCIAL MANAGEMENT 1-PART ("LIVE" CLASS)	\$10.00	\$10.00
TALLER DE MANEJO FINANCIERO: MI DINERO, MI CRÉDITO		
FINANCIAL MANAGEMENT SERIES (3-PART) ("LIVE" CLASS)	\$30.00	\$30.00
TALLER DE MANEJO FINANCIERO: MI DINERO, MI CRÉDITO		
eHome AMERICA ONLINE FINANCIAL MANAGEMENT	\$50.00	\$50.00

The Credit fee is due in full prior to scheduling a coaching appointment. Class fees are due in full prior to enrolling in a course. We accept debit/credit card, check or money order payable to Self-Help Enterprises. We cannot accept cash payments. If you are having financial difficulties and are unable to pay the full fee for a class, please inform the intake staff person.





OMB Approval No: 2502-0538 (exp. 04/30/2018)

U.S. Department of Housing and Urban Development Federal Housing Administration (FHA)



For Your Protection: Get a Home Inspection

Why a Buyer Needs a Home Inspection

A home inspection gives the buyer more detailed information about the overall condition of the home prior to purchase. In a home inspection, a qualified inspector takes an in-depth, unbiased look at your potential new home to:

Evaluate the physical condition: structure, construction, and mechanical systems; Identify items that need to be repaired or replaced; and Estimate the remaining useful life of the major systems, equipment, structure, and finishes.

You Must Ask for a Home Inspection

A home inspection will only occur if you arrange for one. FHA does not perform a home inspection.

Decide early. You may be able to make your contract contingent on the results of the inspection.

Appraisals are Different from Home Inspections

An appraisal is different from a home inspection and does not replace a home inspection. Appraisals estimate the value of the property for lenders. An appraisal is required to ensure the property is marketable. Home inspections evaluate the condition of the home for buyers.

FHA Does Not Guarantee the Value or Condition of your Potential New Home

If you find problems with your new home after closing, FHA cannot give or lend you money for repairs, and FHA cannot buy the home back from you. Ask a qualified home inspector to inspect your potential new home and give you the information you need to make a wise decision.

Radon Gas Testing and other safety/health issues

The United States Environmental Protection Agency and the Surgeon General of the United States have recommended that all houses should be tested for radon. For more information on radon testing, call the toll-free National Radon Information Line at 1-800-SOS-Radon or 1-800-767-7236.

Ask your home inspector about additional health and safety tests that may be relevant for your home.

Be an Informed Buyer

It is your responsibility to be an informed buyer. You have the right to carefully examine your potential new home with a qualified home inspector. To find a qualified home inspector ask for references from friends, realtors, local licensing authorities and organizations that qualify and test home inspectors.

CATITION



HUD-92564-CN (6/14)



Ten Important Questions to Ask Your Home Inspector

1. What does your inspection cover?

The inspector should ensure that their inspection and inspection report will meet all applicable requirements in your state if applicable and will comply with a well-recognized standard of practice and code of ethics. You should be able to request and see a copy of these items ahead of time and ask any questions you may have. If there are any areas you want to make sure are inspected, be sure to identify them upfront.

2. How long have you been practicing in the home inspection profession and how many inspections have you completed?

The inspector should be able to provide his or her history in the profession and perhaps even a few names as referrals. Newer inspectors can be very qualified, and many work with a partner or have access to more experienced inspectors to assist them in the inspection.

3. Are you specifically experienced in residential inspection?

Related experience in construction or engineering is helpful, but is no substitute for training and experience in the unique discipline of home inspection. If the inspection is for a commercial property, then this should be asked about as well.

4. Do you offer to do repairs or improvements based on the inspection?

Some inspector associations and state regulations allow the inspector to perform repair work on problems uncovered in the inspection. Other associations and regulations strictly forbid this as a conflict of interest.

5. How long will the inspection take?

The average on-site inspection time for a single inspector is two to three hours for a typical single family house; anything significantly less may not be enough time to perform a thorough inspection.

Additional inspectors may be brought in for very large properties and buildings.

6. How much will it cost?

Costs vary dramatically, depending on the region, size and age of the house, scope of services and other factors. A typical range might be \$300-\$500, but consider the value of the home inspection in terms of the investment being made. Cost does not necessarily reflect quality. HUD Does not regulate home inspection fees.

7. What type of inspection report do you provide and how long will it take to receive the report?

Ask to see samples and determine whether or not you can understand the inspector's reporting style and if the time parameters fulfill your needs. Most inspectors provide their full report within 24 hours of the inspection.

8. Will I be able to attend the inspection?

This is a valuable educational opportunity, and an inspector's refusal to allow this should raise a red flag. Never pass up this opportunity to see your prospective home through the eyes of an expert.

9. Do you maintain membership in a professional home inspector association?

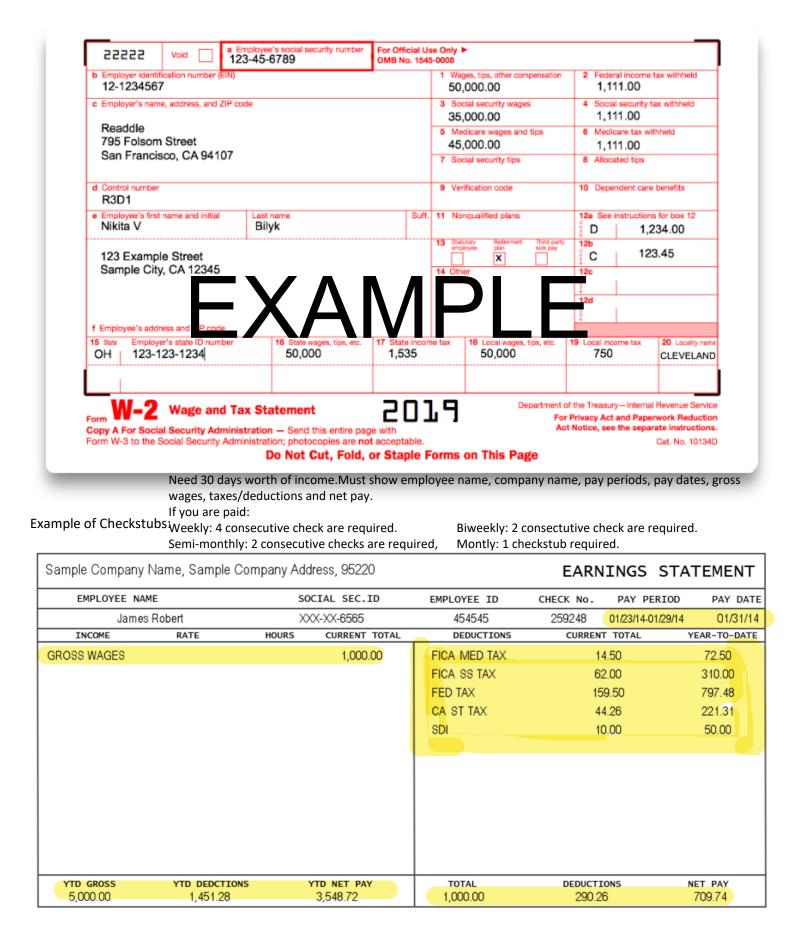
There are many state and national associations for home inspectors. Request to see their membership ID, and perform whatever due diligence you deem appropriate.

10. Do you participate in continuing education programs to keep your expertise up to date?

One can never know it all, and the inspector's commitment to continuing education is a good measure of his or her professionalism and service to the consumer. This is especially important in cases where the home is much older or includes unique elements requiring additional or updated training.

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Form 1040 (2018)



Example of Bank Statement

Must include: Account holder information Statement period Account Number

All pages must be provided, including any disclosures or blank pages with a page number on it.

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\mathbf{n}	BANK	Statement E	naing 094	Page 1 of 4
RETUR	N SERVICE REQUESTED	Managing Yo	ur Account	s
		Primary Branch		
John D	DE	Phone Number	443-573-4800	
	In Street ore, MD 21224	Coline Banking	HowardBank.o	om
Isaruma	He, MD 21224	Telephone	1-877-527-270	70 C.5 / 15
		Banking Banking Address	9304 Bester S	3
		Co manufinances	' Baitimore, MD	21224
Summa	ary of Accounts			
Account Ty		Account Number	F	nding Balance
	ELATIONSHIP CHECKING	3000000000004101	-	\$5684.22
Account Su Date	Checking mmary Description Beginnin Basince 3 Credit of This Parket \$4,855.7 \$4,855.7	PI F		
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40 count Su 3454 9/01/2018 9/01/2018 40 count Ac 0/01/2018 9/01/2018 9/04/2018 9/04/2018	mmary Description Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD INC SE OF 071582 Nationstar dbs Mr Cooper XXXXXX8179	57,48 \$1,989.60	Credits	\$18,805.4 \$18,747.9 \$16,758.3
40 count Su hate 901/2018 9021/2018 40 count Ac 001/2018 9001/2018 9004/2018 9004/2018 9005/2018	mmary Description Beginnine Batance 3 Credit(stThis Period 20 Debb(s) mis Period Ending Balance Styles Styles Strivity Description Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD INC SEC# 071582 Nationstar dbs Mr Cooper XXXXXXX8179 HMS WARRANTY 8002473680 5829389	\$57.48 \$1,989.60 \$42.99	Credits	\$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4
40 count Su 901/2018 9021/2018 40 count Ac 901/2018 901/2018 904/2018 905/2018 905/2018	mmary Description Beginnin Batance Code Structure Beginning Balance Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD INC SE OF 07 1582 Nationstar dbs Mr Cooper XXXXXX8179 HMS WARRANTY 8002473580 5829389 SAMS CLUB MC ONLINE PMT CKF428104254POS	57,48 \$1,989,60 \$42,99 \$4,671,42	Credits	\$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4 \$12,043.9
40 count Su 1444 9/01/2018 9/01/2018 10 count Ac 1/2018 9/01/2018 9/04/2018 9/05/2018 9/05/2018 9/05/2018	mmary Description Beginnin Batance Credit st Tits Period Concerning Balance Signature POS Debit 09/02 MD BALTIMORE GIANT FOOD INC SECH 071582 Nationstar due Mr Cooper XXXXXX8179 HMS WARRANTY 8002473680 5829389 BAMS CLUB MC ONLINE PMT CKF428104254POS DISCOVER BANK ETRANSFER	51,989.60 \$1,989.60 \$42,99 \$4,671.42 \$8,212.00	Credits	\$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4 \$12,043.9 \$3,831.9
40 count Su 9/01/2018 9/01/2018 9/01/2018 9/01/2018 9/01/2018 9/04/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018	mmary Description Beginnin Batance Code Structure Beginning Balance Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD INC SE OF 07 1582 Nationstar dbs Mr Cooper XXXXXX8179 HMS WARRANTY 8002473580 5829389 SAMS CLUB MC ONLINE PMT CKF428104254POS	57,48 \$1,989,60 \$42,99 \$4,671,42	Credits	\$18,805.4 \$18,747.9 \$16,798.3 \$16,715.4 \$12,043.9 \$3,831.9 \$3,831.9
40 count Su 19/01/2018 19/01/2018 19/01/2018 19/01/2018 19/01/2018 19/04/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018	mmary Description Beginnin Batance Code(s) This Period Code(s) Thi	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75		\$18,805.4 \$18,747.9 \$16,758.3 \$16,758.3 \$16,758.3 \$16,758.3 \$12,043.9 \$3,831.9 \$3,831.9 \$3,831.9 \$3,671.2 \$3,501.2
40 count Su 3449 901/2018 9021/2018 40 count Ac 001/2018 9001/2018 9005/2018 9005/2018 9005/2018 9005/2018 9005/2018 9006/2018 9006/2018 9006/2018 9006/2018 9006/2018	mmary Description Beginnin Batance Condition Description Description Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD INC SE OF 07 1582 Nationatar dos Mr Cooper XXXXXX8179 HMS WARRANTY 8002473680 5829389 SAMS CLUB MC ONLINE PMT CKF426104254POS DISCOVER BANK ETRANSFER BLTMORE GAS ELEC ONLINE PMT AMAZON DEVONSHIRE II CO CONS CP BC5198 DEPOSIT	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75 \$170.00 \$195.00	Cred its	\$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4 \$12,043.9 \$3,831.9 \$3,831.9 \$3,671.2 \$3,671.2 \$3,571.2 \$3,305.2 \$3,305.2 \$3,305.2
40 count S u late 9/01/2018 9/21/2018 9/21/2018 9/01/2018 9/04/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/07/2018 9/07/2018	Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD INC SE OF 07 1582 Nationatar data Mr Cooper XXXXXX8179 HMS WARRANTY 8002473880 582989 SAM SCLUB MC COLLINE PMT AMAZON DEVONSHIPE II CO CONS CP BC5198 DEPOSIT TARGET ONLINE PMT	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75 \$170.00 \$195.00 \$88.59		\$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4 \$12,043.9 \$3,871.2 \$3,671.2 \$3,501.2 \$3,306.2 \$3,306.2 \$3,306.4 \$3,870.8
40 count S u 1444 19/01/2018 19/01/2018 19/01/2018 19/01/2018 19/01/2018 19/02/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/07/2018 19/07/2018 19/07/2018 19/07/2018 19/07/2018	Beginning Balance Signature POS Debit 09/02 MD BALTIMORE GIANT FOOD INC SEC# 071582 Nationatar dba Mr Cooper XXXXXX8179 HMS WARRANTY 8002473680 5829389 SAMS CLUB MC ONLINE PMT CKF428104254POS DISCOVER BANK ETRANSFER BL TMORE GAS ELEC ONLINE PMT AMAZON DEVONSHIRE II CO CONS CP BC5198 DEPOSIT TARGET ONLINE PMT ATM Withdrawal 09/07 MD BALTIMORE 10101 PHILDELPHIA RD SEC# 008838	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75 \$170.00 \$195.00 \$88.59 \$180.00		\$18,805.4 \$18,747.9 \$16,759.3 \$16,715.4 \$12,043.9 \$3,831.9 \$3,831.9 \$3,671.2 \$3,501.2 \$3,501.2 \$3,305.2 \$3,959.4 \$3,870.8 \$3,690.8
40 count Su 1444 1447	Immary Description Beginnin Battince \$1,8,5,7 3 Credit siths Period \$17,41445 20 Debit(s) mis rented \$17,41445 Ending Batance \$5,684.22 stivity Description Beginning Batance \$5,684.22 stivity Description Beginning Batance \$5,684.22 stivity Description Beginning Batance \$5,684.22 Signature POS Debit 09/02 MD BALTIMORE GIANT FOOD INC SEQ# 071582 Nationstar dis Mr Cooper XXXXXX8179 HMS WARRANTY 8002473880 5829389 SAMS CLUB MC ONLINE PMT CKF428104254POS DISCOVER BANK ET RANSFER BLTMORE GAS ELEC ONLINE PMT AMAZON DEVONSHIRE II CO CONS CP BC5198 DEPOSIT TARGET ONLINE PMT ATM WENdrawai 0907 MD BALTIMORE 10101 PHILDELPHIA RD SEC# 00838 Sgnature POS Debit 09/05 MD BALTIMORE GIANT FOOD I 1	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75 \$170.00 \$195.00 \$88.59 \$180.00 \$70.11		\$18,805.4 \$18,747.9 \$16,758.3 \$16,758.3 \$16,715.4 \$12,043.9 \$3,831.9 \$3,871.2 \$3,501.2 \$3,501.2 \$3,502.2 \$3,959.4 \$3,870.8 \$3,650.7
40 count S u ada 9/21/2018 9/21/2018 9/21/2018 9/01/2018 9/04/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/05/2018 9/07/2018 9/07/2018 9/10/2018 9/10/2018	Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD INC SE ON OF 1582 Nationatar dise Mr Cooper XXXXXX8179 HMS WARRAWTY 8002473680 5829389 SAMS CLUB MC COLLINE PMT AMAZON DEPOSIT TARGET ONLINE PMT ATM WENdrawai 09/07 MD BALTIMORE 10101 PHILDELPHIA RD SEC# 008838 Signature POS Debt 09/08 MD BALTIMORE GIANT FOOD INC SE ON OF TARGET ON THE PMT ATM WENdrawai 09/07 MD BALTIMORE 10101 PHILDELPHIA RD SEC# 008838 Signature POS Debt 09/08 MD BALTIMORE GIANT FOOD IL A FITNE SS	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75 \$170.00 \$195.00 \$88.59 \$180.00 \$70.11 \$12.98		Balanc \$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4 \$12,043.9 \$3,831.9 \$3,831.9 \$3,871.2 \$3,501.2 \$3,501.2 \$3,501.2 \$3,502.4 \$3,870.8 \$3,690.8 \$3,620.7 \$3,607.8
40 count Su 19/01/2018 19/01/2018 19/01/2018 19/01/2018 19/04/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/07/2018 19/10/2018 19/10/2018 19/10/2018 19/10/2018	Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD NALONG AT TRANSFER But MORE GIAS ELEC ONLINE PMT AMAZON DEVONSHIPE II CO CONS CP BC5198 DEVONSHIPE III CO CONS CP BC5198 DEVONSHIPE IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75 \$170.00 \$195.00 \$88.59 \$180.00 \$70.11	\$653.25	\$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4 \$12,043.9 \$3,831.9 \$3,831.9 \$3,871.2 \$3,501.2 \$3,501.2 \$3,501.2 \$3,502.5 \$3,959.4 \$3,650.8 \$3,650.7 \$3,650.7 \$3,657.8 \$3,657.8
40 count Su 144 1401/2018 1401/2018 140 count Ac 140	Bescription Beginning Balance Sonature POS Debt 09/02 MD BALTIMORE GIANT FOOD INC SEQ4 (71582 Nationatar dbs Mr Cooper XXXXXX8179 HMS WARRANTY 802473680 5829389 SAMS CLUB MC COLLINE PMT AMAZON DEVONSHIPE II CO CONS CP BC5198 DEPOSIT TARGET ONLINE PMT ATM Withdrawal 09/07 MD BALTIMORE 10101 PHILDELPHIA RD SEQ4 008838 Signature POS Debt 09/08 MD BALTIMORE GIANT FOOD I	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75 \$170.00 \$195.00 \$88.59 \$180.00 \$70.11 \$12.98	\$653.25	\$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4 \$12,043.9 \$3,831.9 \$3,871.2 \$3,871.2 \$3,305.2 \$3,305.2 \$3,305.2 \$3,959.4 \$3,870.8 \$3,620.7 \$3,620.7 \$3,620.7 \$3,620.7 \$3,620.7
Ac count S u Date 19/01/2018 Ac count Ac Post Date 19/01/2018 19/01/2018 19/04/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/05/2018 19/07/2018 19/07/2018 19/10/2018	Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD NALONG AT TRANSFER But MORE GIAS ELEC ONLINE PMT AMAZON DEVONSHIPE II CO CONS CP BC5198 DEVONSHIPE III CO CONS CP BC5198 DEVONSHIPE IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75 \$170.00 \$195.00 \$88.59 \$180.00 \$70.11 \$12.98	\$653.25	\$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4 \$12,043.9 \$3,831.9 \$3,831.9 \$3,871.2 \$3,501.2 \$3,501.2 \$3,502.5 \$3,959.4 \$3,870.8 \$3,620.7 \$3,620.7 \$3,607.8 \$3,491.5
Ac count Su Date 19/01/2018 19/21/2018	Bescription Beginning Balance Signature POS Debt 09/02 MD BALTIMORE GIANT FOOD INC SECH 071582 Nationatar due Mr Cooper XXXXXX8179 HMS WARRANTY 8002473880 5829389 SAMS CLUB MC COLLINE PMT AMAZON DEVONSHIPE II CO CONS CP BC5198 DEPOSIT TARGET ONLINE PMT ATM Withdrawal 09/07 MD BALTIMORE GIANT FOOD I	0 \$57.48 \$1,989.60 \$42.99 \$4,671.42 \$8,212.00 \$160.75 \$170.00 \$195.00 \$88.59 \$180.00 \$70.11 \$12.98 \$116.22	\$653.25	\$18,805.4 \$18,747.9 \$16,758.3 \$16,715.4 \$12,043.9 \$3,831.9 \$3,871.2 \$3,501.2 \$3,501.2 \$3,501.2 \$3,959.4 \$3,870.8 \$3,620.7 \$3,607.8 \$3,607.8 \$3,491.5 \$4,098.2 \$7,131.5

